

October/November/December 2018

Citation and resource guide

Year-end planning under the new tax law

A summary of the Tax Cuts and Jobs Act of 2017 can be found at www.congress.gov/bill/115th-congress/house-bill/1.

Sizing up the standard deduction

An early release draft of IRS Form 1040, Schedule A, "Itemized Deductions," can be found at www.irs.gov/pub/irs-dft/f1040sa--dft.pdf.

Year-end tax planning for charitable donations

The rules for qualified charitable distributions can found on page 13 of IRS Publication 590-B, "Distributions from Individual Retirement Arrangements (IRAs)," at www.irs.gov/pub/irs-pdf/p590b.pdf.

Year-end tax planning for investors

The IRS explains the wash sale rules on page 58 of Publication 550, "Investment Income and Expenses," at www.irs.gov/pub/irs-pdf/p550.pdf.

Year-end retirement tax planning

IRA recharacterization is explained at www.irs.gov/retirement-plans/ira-faqs-recharacterization-of-ira-contributions.

Year-end business tax planning

The IRS explains the new rules covering depreciation and expensing under the Tax Cuts and Jobs Act at www.irs.gov/newsroom/new-rules-and-limitations-for-depreciation-and-expensing-under-the-tax-cuts-and-jobs-act.

Practice development tip

Be precise with year-end income projections

This November and December, tax planning can benefit many clients. To get the most out of year-end meetings, request that clients bring their "best guess" estimates of their 2018 income. Besides earned income, that might also include net capital gains, Social Security, pensions, dividends, investment interest received, real estate rentals, capital gains distributions from mutual funds, and so on.

Clients also should provide any deductions that vary from the norm, such as large medical expenses or charitable donations. The more accurate the information clients provide, the better idea you'll have of the taxable income they'll wind up with, as well as the various versions of adjusted gross income that determine use of or exclusion from tax benefits.

As this issue of the *CPA Client Tax Letter* explains, precise income forecasting might help keep a Roth IRA conversion within a low tax bracket or determine the timing of charitable contributions. Other examples abound. For instance, keeping modified adjusted gross income (AGI) below \$200,000 (\$250,000 for couples filing jointly) can prevent clients from owing the 3.8% Medicare surtax on net investment income.

Clients age 63 and older face additional tax-related risks and potential benefits. The modified AGI (MAGI) they report in 2018 may expose them to higher premiums for medical care under Medicare's Part B in 2020; these greater-than-standard premiums are essentially a stealth tax on high-income seniors.

Using this year's numbers, a single taxpayer with 2018 MAGI between \$85,000 and \$107,000 owes \$187.50 a month for Part B, versus the standard \$134. If that taxpayer's MAGI goes even \$1 over \$107,000, the Part B premium rises to \$267.90 a month for the same coverage most enrollees get for \$134. Higher income seniors can pay as much as \$428.60 a month.

Tax planning now to hold down AGI, MAGI, or taxable income can pay off for clients when they file 2018 tax returns in 2019. Moreover, seniors are likely to be even more appreciative if you keep them from falling off a MAGI cliff to higher Part B premiums in 2020.

Practice development and management resources from the AICPA

For more information or to order, log on to aicpastore.com or call 888.777.7077.

AICPA Personal Financial Planning Summit— January 7–9, 2019

The AICPA PFP Summit is a deeper dive into critical topics for personal financial planners and CPAs. Join this gathering of the most curious and experienced minds in wealth management to discuss challenging topics in the profession.

If you have any questions prior to registering, please call 888.777.7077 or visit www.AICPAStore.com/PFPsummit2019 for more details.

Understanding Business Valuation: A Practical Guide to Valuing Small to Medium Sized Businesses, Fifth Edition

This fifth edition simplifies a technical and complex area of practice with real-world experience and examples. Expert author Gary Trugman's informal, easy-to-read style covers all the bases in the various valuation approaches, methods, and techniques. Author note boxes throughout the publication draw on Trugman's veteran, practical experience to identify critical points in the content. Suitable for all experience levels, you will find valuable information that will improve and fine-tune your everyday activities.

[Item no. PBV1701P—AICPA Member \$129.00, Nonmember \$169.00]

AICPA PCPS/CPA.com MAP Survey National Summary

The AICPA's Private Companies Practice Section (PCPS) partnered with CPA.com on the National MAP (Management of an Accounting Practice) Survey, which was fielded from mid-May through July 2016. This summary provides financial and other key benchmarking data from the survey. This product will provide you with comparative benchmarking data relative to firm size and region that can help you create strategic goals and maximize your firm's performance.

[Item no. PCPSSUR03—AICPA Member \$200.00, Nonmember \$300.00]

Management of an Accounting Practice eHandbook

This is your go-to resource for all things practice management. Streamlined online guidance for easy reading

and quick reference on the topics you care about: employee compensation and benefits, staffing, disaster recovery, firm organization, benchmarking, strategic planning, and more!

[Item no. MAP-XX—AICPA Member \$149.00, Nonmember \$189.00]

MAP On Track

Often, practitioners and small- to medium-sized firms find it challenging to stay on top of firm management responsibilities. The new *Management of an Accounting Practice On Track* (MAP On Track) will help keep you organized. This new scheduler is easy to download and functions as an add-in to Microsoft Outlook, adding tasks to keep your firm running throughout the year. As an added bonus, within the automatically scheduled tasks you'll find useful links to relevant content within the comprehensive MAP eHandbook as well as PCPS tools that can inform your next steps.

[Item no. MAPTKD—AICPA Member \$229.00, Nonmember \$289.00]

CPA Client Bulletin Select

Do you ever wish you had more flexibility with your CPA Client Newsletter content? Now you can with this new monthly offering from the AICPA. Optimize your client and prospect communications with the AICPA's trusted CPA Client Newsletter content, now available in a flexible, editable MS Word format for use in your firm blog, social media outlets, traditional client newsletter communications, and beyond.

[Item no. PCN1301W—AICPA Member \$589.00, Nonmember \$739.00]

Need help with your subscription?

Contact our Member Service Center at 888.777.7077 or service@aicpa.org.

Questions or comments about the content?

Contact Whitney Woody, Managing Editor, at 919.402.4857 or CBeditor@aicpa.org.



**Association
of International
Certified Professional
Accountants®**

The unified voice of AICPA and CIMA

The *CPA Client Tax Letter* (ISSN 1066-1867) is prepared for the clients of AICPA members and other practitioners. The Tax Letter carries no official authority, and its contents should not be acted upon without professional advice. Printed in the U.S.A. Sidney Kess, CPA, JD, Editor. For AICPA customer service, call 888.777.7077 or visit aicpastore.com.

© 2018 Association of International Certified Professional Accountants. All rights reserved. AICPA and American Institute of CPAs are trademarks of the American Institute of Certified Public Accountants and are registered in the United States, European Union and other countries. The Globe Design is a trademark owned by the Association of International Certified Professional Accountants and licensed to the AICPA.